



Per Sales

#	Nama Sales	Selling	%	Discount	Net Sales	Cost
1	Alinda	Rp 273,162,000	3.75%	Rp 50,000	Rp 273,162,000	Rp 238,240,954
2	Desti	Rp 2,437,766,000	33.44%	Rp 0	Rp 2,437,766,000	Rp 2,191,899,585
3	diny	Rp 2,013,908,135	27.62%	Rp 0	Rp 2,013,908,135	Rp 1,845,120,401
4	dede	Rp 480,392,690	6.59%	Rp 1,050,000	Rp 480,392,690	Rp 414,911,516
5	andre	Rp 1,696,168,100	23.26%	Rp 140,000	Rp 1,696,168,100	Rp 1,521,639,425
6	Peti	Rp 250,359,204	3.43%	Rp 0	Rp 250,359,204	Rp 226,555,822
7	Gine	Rp 3,380,311	0.05%	Rp 0	Rp 3,380,311	Rp 3,319,961
8	Apriadi	Rp 135,856,000	1.86%	Rp 0	Rp 135,856,000	Rp 116,430,437
Total		Rp 7.290.992.440	100.00%	Rp 1.240.000	Rp 7.289.752.440	Rp 6.558.118.101

Per Customer

#	Customer	Selling	%	Discount	Net Sales	Cost
1	Individu	Rp 484,060,000	6.64%	Rp 50,000	Rp 484,060,000	Rp 428,001,874
2	PT Bio Farma	Rp 3,901,389,929	53.51%	Rp 0	Rp 3,901,389,929	Rp 3,531,327,396
3	PERBANAS	Rp 989,910	0.01%	Rp 0	Rp 989,910	Rp 839,910
4	-	Rp 539,313,000	7.40%	Rp 1,050,000	Rp 539,313,000	Rp 471,362,063
5	Tour Customer	Rp 1,657,423,100	22.73%	Rp 0	Rp 1,657,423,100	Rp 1,488,539,770
6	PT Sari Ater	Rp 7,370,001	0.10%	Rp 0	Rp 7,370,001	Rp 7,148,424
7	PT PERSIB	Rp 399,330,000	5.48%	Rp 0	Rp 399,330,000	Rp 363,620,985
8	PT Sangkuriang	Rp 8,185,000	0.11%	Rp 0	Rp 8,185,000	Rp 7,425,350
9		Rp 30,458,000	0.42%	Rp 0	Rp 30,458,000	Rp 27,879,119
10	AMA Institute	Rp 1,410,000	0.02%	Rp 0	Rp 1,410,000	Rp 1,220,000
11	FIT	Rp 1,340,000	0.02%	Rp 0	Rp 1,340,000	Rp 1,205,000
12	PT OTTO	Rp 42,722,500	0.59%	Rp 0	Rp 42,722,500	Rp 41,684,648
13	Ciater Explore	Rp 12,000,000	0.16%	Rp 0	Rp 12,000,000	Rp 10,080,000
14	PUPR Semarang	Rp 2,200,000	0.03%	Rp 0	Rp 2,200,000	Rp 0
15	Adventour	Rp 13,351,000	0.18%	Rp 140,000	Rp 13,351,000	Rp 10,975,000
16	Direktorat Jenderal Perumahan	Rp 14,300,000	0.20%	Rp 0	Rp 14,300,000	Rp 14,300,000
17	PUPR	Rp 32,700,000	0.45%	Rp 0	Rp 32,700,000	Rp 28,851,155
18	Dinas Badan Pembinaan Ideologi Pancasila	Rp 24,750,000	0.34%	Rp 0	Rp 24,750,000	Rp 23,478,470
19	hypermart MTC	Rp 19,500,000	0.27%	Rp 0	Rp 19,500,000	Rp 15,704,000
20	INDO RACE	Rp 7,600,000	0.10%	Rp 0	Rp 7,600,000	Rp 7,120,000
21	Kawan Plesir	Rp 9,350,000	0.13%	Rp 0	Rp 9,350,000	Rp 4,786,437
22	CV. CIPTA MULIA LAKSANA	Rp 23,400,000	0.32%	Rp 0	Rp 23,400,000	Rp 21,060,000
23	PT. CWS KAO INDONESIA	Rp 54,250,000	0.74%	Rp 0	Rp 54,250,000	Rp 48,508,500

#	Customer	Selling	%	Discount	Net Sales	Cost
24	K2BF	Rp 3,600,000	0.05%	Rp 0	Rp 3,600,000	Rp 3,000,000
Total		Rp 7.290.992.440	100.00%	Rp 1.240.000	Rp 7.289.752.440	Rp 6.558.118.101

Bandung, 27 Dec 2023
dicetak oleh,

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